

Building Business Partnerships With Aboriginal Communities

A 4-day Global Congress in Calgary, Canada

12th - 16th April, 1997

Call for Papers

The diversity of natural resources that abound in Indigenous Lands create a multitude of partnership possibilities.

The Conference is focused on the following industry sectors:

Oil, Gas, Mining, Forestry and Water Resources

With the central theme of
Good Management Practices including

**Environmental Considerations, Feasibility Studies,
Banking,
Dispute Resolutions, Co-Management of Resources,
Joint Ventures, Legal Innovations, Explorations,
Strategic Planning, Investment, Finance &
Law, Training & Employment**

The congress is being held at:

**The Radisson Hotel
The Calgary Convention Centre
Alberta, Canada**

FURTHER INFORMATION CONTACT

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or Congress Secretariat Office

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E-Mail: aboriginalcongress@discoveryweb.com

URL: <http://www.aboriginalnet.com/congress>

Call For Papers

Topics for Presentation

- **Successful cases of management of resources by aboriginal communities and corporations that have been assisted through investment opportunities;**
- **Successful cases of aboriginal management of resources, independent of government regulations;**
- **Joint venture agreements between aboriginal organizations and corporations for the successful development and production of resources;**
- **Innovative legal models that permit individual or band investment on resources;**
- **Cross cultural examples of strategic planning initiatives between aboriginal organizations and corporations;**
- **Cross cultural examples of non adversarial dispute resolution that create win-win settlements and avoid loss of face;**
- **Cross cultural examples of environmental mitigation activities that feature appropriate technology, local community involvement and successful problem resolution;**
- **Case studies of successful training programs that combine universities, or colleges and technical institutes with corporate and aboriginal training needs;**
- **Innovative investment programs that combine aboriginal communities, the private sector and banking / financial institutions.**

ABSTRACTS ARE DUE DECEMBER 15th, 1996

Abstracts & papers will be reviewed by members of the Congress Secretariat Committee in order to determine their relevance to the key themes:

Co-management Agreements, Business Partnerships and Investment opportunities.

Four papers will be presented on both 14th & 15th April in Presentations limited to twenty minutes and be no more that 3000 words. Co authors are especially welcome.

A conference proceedings volume will be edited and published by the Congress Papers Committee and be distributed to all the delegates shortly after the Congress. Papers not selected for presentation will be duplicated and made available at the Congress.

Participants should submit a double spaced print out of the paper and a 3.5 inch disc copy with information on the software used and indicate any equipment needed for presentation.

Final papers must be submitted by **February 15th**, & notification of presentation by **March 1st, 1997**.

Workshops

The morning plenary sessions will be followed by industry sectors workshops. These will be attended by the Indigenous Canadians who are promoting specific industry possibilities, bankers and financial institutions that are interested in financially supporting industry, environmentalists who have specific experience in eco-development and the Industrialist themselves.

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|---|--------------------------------|
| * Environmental Impact | * Economic Impact |
| * Consultation v Confrontation | * Lessons to be learnt |
| * Banking, Finance and Taxation | * Types of Investment |
| * Training & Management Issues | * Investment Support |
| * Regeneration & Replenishment | * Procedures & Time |

There will also be training sessions on the following topics:

- | | |
|--------------------------------------|-------------------------------|
| * Writing Feasibility Studies | * Communication |
| * Giving Presentations | * Negotiations Skills |
| * Guides to Investment Law | * Signing Contracts |
| * Setting up bank accounts | * Setting up companies |
| * Raising Finance | * Management Skills |

On the last day, a summary of the sessions developments and conclusions will be made by the Chairs of each Workshop.

Abstracts

To be sent to:

FNC PO Box 10858 NW9 OWL

Fax 44 181 205 8889 Tel No 44 181 205 1391

E-Mail 106215,676 @ compuserve

Submit abstract (not to exceed 250 words). Abstracts must be typed.

Speaker's Name: _____

Affiliation: _____

Address: _____

City, Country: _____

Tel. (Work): _____ Fax (Work): _____

E-mail: _____ Tel. (Home): _____

Author/s _____

Affiliation : _____

Title of Abstract:

Please indicate preferred subject area from previous page:
